

Report of:	Erik Scollay, Director of Adult Social Care and Health Integration To: Dorothy Davison, Executive Member for Adult Social Care and Public Health
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Submitted to:	Single Executive – 4 th March
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Subject:	Outcome of Focussed Care and Support Framework. (Re –tender of existing Disabilities, Enablement and Support Framework and Mental Health Framework)
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Summary

Proposed decision(s)
That Executive Member approves the outcome of the Focussed Care and Support Framework Tender and contracts are awarded.

Report for:	Key decision:	Confidential:	Is the report urgent?¹
Decision and Information	Yes - Over financial threshold. Affects all wards	No	No

Contribution to delivery of the 2020-23 Strategic Plan		
People	Place	Business
Contributes to the priority actions by helping to keep vulnerable people (due to disabilities) in the community by way of either independent supported living or via their own homes. It provides care and support to help people aged 16+ to be healthy, promotes wellbeing and ultimately reduce hospital	Under this contract there may be the opportunity to re-profile existing / unused buildings and services with partners. This will be dependent on demand in the service areas.	The majority of the Providers will be based or will have outreach settings in Middlesbrough. Recruitment of workers tends to be community led due to the nature of the work. There will be new as well as existing providers on the Framework. Under this contract providers are

¹ Remove for non-Executive reports

<p>and care home admissions. One Lot of the tender is also introducing Shared Lives whereby a person with disabilities can live with a family. It also assists in protecting from harm, abuse and neglect.</p>		<p>obliged to bring apprentices into the workforce.</p>
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<p>Ward(s) affected</p>
<p>All wards Ward members have not been consulted as this is a re tender of existing services.</p>

What is the purpose of this report?

1. That Executive Member approves the Focussed Care and Support Framework Tender outcome and contracts are awarded to the successful providers

Why does this report require a Member decision?

2. The report requires a member decision as although this is a re – tender of services the cost of the services will be above the financial threshold.

Report Background

3. The current contracts for the Disabilities, Enablement and Support Framework and the Mental Health Framework expires at the end of May 2020. The Council has undertaken a tender process to re-provide these services under one combined framework named the Focussed Care and Support Framework. The Framework would be in place for 4 years with the option to extend by a further 2 x 2 years. The purpose of this report is to provide the outcome of this process and ask for approval to award contracts to the organisations detailed in this report.
4. The Framework will include providers that are able to provide care and support in supported living accommodation and the community as well as introducing a new service whereby providers will broker a ‘Shared Lives’ concept whereby a service user can live in a family environment. This service also has the potential to provide day care as well as respite opportunities.
5. Following a report to DMT on 19th September 2019 approval was given to combine the two frameworks as this would provide: 1) Efficiencies for the Council in terms of commissioning, tendering and procurement time and cost. 2) A reduction in the number of contracts for contract monitoring. 3) Significant benefits to providers, through reduction in tender submissions, providing economies of scale and having a more flexible and resilient work force. 4) Improved service to clients – more clients focussed provision to needs, and opportunity to expand market provision. DMT gave approval for the following Lots that will run under this framework.
Lot 1 – Learning Disabilities
Lot 2 – Physical Disabilities

Lot 3 – Mental Health

Lot 4 – Shared Lives

It is recognised that some individuals will have needs that do not sit under any one of the primary supports needs above, but whose care and support can be met through this contract, for example: individuals with autism.

6. The views of service users and representatives have been sought via social work reviews. Social workers asked further questions following the review to capture the thoughts of service users on what they value and what they would change. There has also been attendance at day services, with some group sessions, as well as attendance at carers' meeting. Key requirements include continuity of staff, appropriately trained staff, accessible staff and managers, staff to be on time and support in the right place. The outcome of this has been incorporated into the service specification. The specification makes it clear that the provision of the care and support should be focused around these aspects of 'good' service as well as the wider requirements contained in the specification. Feedback has also been incorporated into some tender quality questions, for example: how they listen and act on service user experiences and views and scenario setting. Further to this, areas of importance will be incorporated into the contract review of the services.
7. A Market Engagement Event took place on 20th June 2019 and due to the high demand a further event took place on the 23rd July 2019. In all 31 different providers attended the event. Providers' comments about contract length, recruitment/retention and training and skills were taken and considered when developing the service requirements.
8. The Council went out to open tender on 1st November 2019 that closed on 7th January 2020.

For Lots 1 – 3 submissions were evaluated using a % split of Price – 40%, Quality – 60%, Supplier Assessment Questionnaire Pass/ Fail and Finance Assessment Pass/Fail

The Council received the following submissions under each Lot.

Lot 1 – Learning Disabilities – 21 submissions were received of which 6 were not progressed as they did not reach the quality required.

Successful submissions: 1st Enable, Affinity Trust, Avalon, CIC, Creative Support, Dale Care, Dimensions, Home Group, Northern Life (UBU), Royal Mencap, Sanctuary, St Annes, United Response, Voyage, Walsingham.

Lot 2 – Physical Disabilities – 13 submissions were received of which 3 were not progressed as they did not reach the quality required.

Successful submissions: Avalon, Care Matters, CIC, Creative Support, Dale Care, Helping Hands, Sanctuary, St Anne's, Voyage, Walsingham.

Lot 3 – Mental Health – 15 submissions were received of which 3 were not progressed as they did not reach the quality required.

Successful submissions: Avalon, Care Matters, CIC, Creative Support, Dale Care, Helping Hands, Home Group, Northern Life UBU, Sanctuary, St Anne's, Voyage, Walsingham.

Current providers of care and support were successful at tender. However the tender also saw some new successful providers to the market.

For Lot 4 Bidders had to submit a price between a certain range provided by the Council. In addition submissions were evaluated using Quality – 100%, Supplier Assessment Questionnaire Pass/ Fail and Finance Assessment Pass/Fail
Lot 4 – Shared Lives – 3 submissions were received of which 1 was not progressed due to their understanding of the service and not reaching the quality required.
Successful submissions: Avalon and St Annes.

What decision(s) are being asked for?

9. That Executive Member approves the Focussed Care and Support Framework Tender outcome and contracts are awarded to the successful providers

Why is this being recommended?

10. To ensure that The Council has followed Procurement Directives.

Other potential decisions and why these have not been recommended

11. The Council has followed Procurement Rules and has re tendered for services and has evaluated accordingly on price and quality of services.

Impact(s) of recommended decision(s)

Legal

12. Contracts will be issued to the successful organisations. As current providers were successful at tender there are no TUPE implications.

Financial

13. DMT are aware of the budget implications by going out to tender for this service. In total, there are approximately 11,558 hours per week provisioned under the current frameworks.

For Lots 1 to 3, bidders were requested to submit prices in the range of £15.70 to £16.70 which recognised the annual uplift of fees and the National Living Wage increases.

In regards to Lot 4, Bidders were asked to submit prices for these new services that ranged between:

Band 1 - £300 to £320 + management fee of £80 - £100 per week for less complex service users.

Band 2 - £450 to £470 + management fee of £80 - £100 per week for more complex service users.

Bidders were also requested to submit prices for respite and day opportunities within Shared Lives.

As a result, the additional cost of the new tender (in excess of 1.5% contractual inflation + the NLW provision for these contracts) will be £146,000 in 20/21 for the ten months – full year effect for 21/22 is £176,000. However, the actual additional cost is much lower than was estimated in September 2019.

14. The Terms and Conditions have advised that there will be no review of prices until April 2021.

Policy Framework

15. The re tender of the current services contributes to the Strategic Plan 2020 – 2023 and priorities in particular:

To promote the welfare of our children, young people and vulnerable adults and protect them from harm, abuse and neglect and;

Join up health and social care, working with partners to reduce admissions to hospital and improve support and care once people are discharged from hospital.

Equality and Diversity

16. No protected groups will be affected by the decision– IA completed and attached.

Risk

17. No risks identified – all providers appointed must be registered with Care Quality Commission (CQC) to deliver the services and will be obligated to have Business Continuity Plans in place.

Actions to be taken to implement the decision(s)

18. Once approval has been given following this paper, the contracts will be awarded and work will commence to mobilise the services by 1st June 2020.

This will involve a series of meetings with the identified providers. As current providers of services were successful there will be no changes for existing service users and they will remain with their current provider.

Appendices

DMT Report – 19th September 2019

Impact Assessment – 16th July 2019

Background papers

No background papers were used in the preparation of this report

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